

**Troy Township**  
**25448 Seil Road, Shorewood, IL 60404**

**Bid Opening**  
**Security Cameras at the Troy Township Offices & Community Center**

Friday, December 4, 2020  
10:00 a.m.

Clerk Kristin Cross called the Bid Opening to order at 10:00 a.m.

Due to the outbreak of COVID-19, Troy Township is permitting, but discouraging, public attendance at our Township meetings. Those attending Township meetings will be required to comply with "social distancing" requirements and the Township will enforce the Governor's Executive Order prohibiting the gathering of 10\* or more people. \*Or the attendance limit which is imposed by the mitigations in force on said meeting date. The public may listen/view to the bid opening electronically by joining the Zoom meeting at [www.zoom.us](http://www.zoom.us) and entering Meeting ID: 848 4548 0921, Passcode: 798854, or may join by calling 1-312-626-6799 and entering Meeting ID: 848 4548 0921, Passcode: 798854.

To the legal voters, residents of the Town of Troy in the County of Will and State of Illinois, that a bid opening for the purpose of opening the bids for the Building Security Cameras at the Troy Township Offices and Community Center project as advertised for bid in the Wednesday, November 4, 2020, edition of the Joliet Herald News and whereas the bid opening date and time was published in said bid notice as Friday, December 4, 2020 being the First Friday of said month at the hour of 10:00 AM

The Pledge of Allegiance was led by Trustee Jerry Nudera.

In Attendance: Kristin Dawn Cross – Clerk  
Joseph D. Baltz – Supervisor  
Jerry Nudera - Trustee  
Jennifer Dylík - Administrator

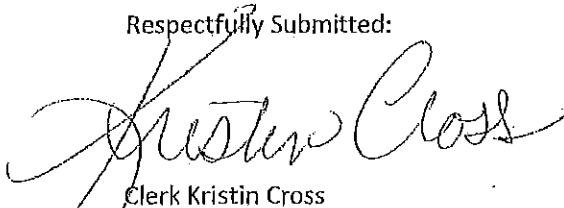
Eleven bids were received. Clerk Cross opened the bids and read them aloud as follows:

Company	Base Bid	Length of Warranty on Equipment	Length of Warranty on Labor	Annual Service Contract Cost	Annual Software Update Cost
Pentegra	\$40,685.00	3 Years Server / 5 Years Camera	1 Year	0	0
Thompson Electronics	\$42,790.00	3 Years Equipment	1 Year	1 Year \$0.00	0
Security Integration Specialists (SIS)	\$35,407.00	3 Yrs. H4, 5 Years H5	1 Year	0	0

Midwest Integrated	\$38,859.00	3 Years Camera / 5 Years Server	1 Year	\$1,200 Optional	\$218.75
Clear Loss Prevention, Inc.	\$22,128.90 for Raid 5 \$20,678.00 without Raid 5	1 Year	1 Year	\$2,400 Optional	Covered Under Annual Inspection
C&C Systems, LLC	\$27,500.00	5 Years	1 Year	0	0
RCS	\$31,400.00	5 Years	1 Year	Year 2 - 5 \$2,475/year	0
Applied Network Concepts	\$42,175.65	3 Years	1 Year	0	0
Johnson Controls	\$43,606.00	1 Year	1 Year	\$3,993 after 1st Yr.	0
LVS - Low Voltage Solutions	\$ 37,300.00	Per Manufacturer	1 Year	0	0
Imperial Surveillance	\$35,500.81	5 Years	1 Year	\$4,260 Optional	0

Clerk Cross adjourned the bid opening at 10:14 a.m.

Respectfully Submitted:

  
Clerk Kristin Cross



Complete bid tabulation with analysis is attached.

Entity	Troy Township
Bid Item	Security Cameras at the Troy Township Offices & Community Center
Date/Place Published	November 4, 2020 Joliet Herald News
Bid Opening Date/Time	December 4, 2020 10:00 a.m. Troy Township Community Ctr.

Company	Base Bid	Length of Warranty on Equipment	Length of Warranty on Labor	Annual Service Cost	Annual Software Update Cost	Attended Pre Bid	Cameras	Bid considered complete?	Notes
<b>Complete Bid Packages Submitted</b>									
Renaissance Communication Systems	\$ 31,400.00	5 Years	1 Year	Year 2 - 5 \$2,475/year Optional	0	Yes	Avigialon	Yes, but not in order.	Proposal specifically excludes permits (none are required), performance bond (Vendor states later they will provide), owner as named insured (Vendor confirmed they will supply this).
Security Integration Specialists (SIS)	\$ 35,407.00	3 Yrs. H4, 5 Years H5	1 Year	0	0	Yes	Avigialon	Yes	Proposal excludes conduit if necessary and was to be included if needed per the bid. Proposal payment structure is unacceptable. Proposal has odd language about wrongdoing on the part of the vendor and also an unacceptable liability limit.
Johnson Controls	\$ 43,606.00	1 Year	1 Year	\$3,993 after 1st Yr.	0	Yes	Avigialon	Yes	No name and number of who to call on each reference provided. Excludes the cost of a lift if needed.
<b>Incomplete Bid Packages Submitted or Bidders Who Did Not Attend Pre-Bid Meeting - Bids Will Not Be Considered</b>									
C&C Systems, LLC	\$ 27,500.00	5 Years	1 Year	0	0	Yes	Axis	No	Not avigialon cameras, no side by side comparison included as per bid specs, no resumes/biographies of key company employees included as per bid specs.
Imperial Surveillance	\$ 35,500.81	5 Years	1 Year	\$4,260 Optional	0	Yes	Avigialon	No	Bid is missing company overview, similar project summaries, resume/biography of key employees, references, license, proof of insurance.
Imperial Surveillance (not read in bid opening. It was not clear that there were two different bids in package)	\$ 29,986.00	3 Year	1 Year	\$4,260 Optional	0	Yes	Axis	No	Bid is missing product side by side comparison, company overview, similar project summaries, resume/biography of key employees, references, license, proof of insurance.
Midwest Integrated	\$ 38,859.00	3 Years Camera / 5 Years Server	1 Year	\$1,200 Optional	\$ 218.75	Yes	Axis	No	Not avigialon cameras, no side by side comparison included as per bid specs, missing certificate of insurance. Proposal excludes conduit and permits which are specifically to be included per bid specs.
Pentegra	\$ 40,685.00	3 Years Server / 5 Years Camera	1 Year	0	0	Yes	Avigialon	No	Missing required documents per bid specs including cut sheets, company overview, two similar projects, resume/biographies of key employees, copy of active private alarm contractor license, copy of certificate of insurance.
Thompson Electronics	\$ 42,790.00	3 Years Equipment	1 Year	1 Year \$0.00	0	Yes	Avigialon	No	Missing required documents per bid specs including, company overview, two similar projects, resume/biographies of key employees, minimum of four references, copy of active private alarm contractor license, copy of certificate of insurance.
Clear Loss Prevention	\$22,128.90 for Raid 5 \$20,678.00 without Raid 5	1 Year	1 Year	\$2,400 Optional	Covered Under Annual Inspection	NO	March	No	Did not attend mandatory pre-bid meeting. While a comparison was done between March and Avigialon it was not a line by line based on each spec sheet. Proposal is missing company overview, resume/biography of key employees, and. minimum of four references
LVS - Low Voltage Solutions	\$ 37,300.00	Per Manufacturer	1 Year	0	0	NO	Hanwah	No	Did not attend mandatory pre-bid meeting. Proposal is missing the cut sheets on all equipment and they did not provide a side by side comparison between the Hanwah products and Avigialon.
Applied Network Concepts	\$ 42,175.65	3 Years	1 Year	0	0	NO	Avigialon	Yes	Proposal is complete and in order that was requested on bid. Vendor was unable to attend mandatory pre-bid meeting due to a death in the family.